

AppAssure's Replay 4 offers Flagler College Low Cost, Co-Location Facility Support with High Availability

Background

Florida's **Flagler College** is a growing dynamic institution of higher education with over 2400 students and 300 faculty and staff just four miles from the Atlantic Ocean, in the historic tourist town of St. Augustine, Florida. With 34 protected servers and counting, Technology Services Network Engineer, Brendan Hourihan is part of a 6-person IT department that supports it all.

"In colleges of our size, a student to IT staff ratio is usually about 140:1. Here at Flagler, it's about 425:1. If it plugs into a wall, we support it. We are the focal point for everything: telephones, computers, printers, you name it! We do quite a bit with not very much, but we're able to do great things."

Because they do it all, each time they choose IT solutions that the College's management needs, they are very strategic. "The staff and students are, in a sense, our customers and so, we want to use tools that work for us not against us, that yield efficiency so we can strive to maintain a high customer service level," notes Brendan.

Which is why Brendan was blown away by AppAssure's Replay 4.



"There's no way we could have been in this state before Replay 4."

— **Brendan Hourihan**
Technology Services
Network Engineer

Replay Lets Flagler Take a Quantum Leap

“When (AppAssure’ salesperson Sarah Cioffi) started to describe Replay 4, I thought I entered into a dreamland! Finally I’m talking with somebody who has a philosophy about backups that makes sense - a more logical approach to how data is backed up AND what you can do with the backed-up data. You can replicate it, synchronize it, and more!”

Replay 4 gave Brendan a solution that allowed the College to take a “quantum leap” in providing co-location facility support at a great price with high availability. “There’s no way we could have been in this state before Replay 4.”

Replay 4’s options and features are far simpler than anything else Brendan had come across in his 15 years of working with backup and disaster recovery solutions. “Functionality wise, Replay 4 has an extremely easy, logical approach for set up. I did it in one night,” notes Brendan. With AppAssure’s advanced de-duplication and compression, Brendan’s disk-space savings have improved by 6-7 times. With his previous solution, he was going through 9.6TB every 2 weeks; with Replay 4, he’s used just over 1.5TB in the same time period.

Before Replay, Brendan’s biggest fear was not being able to recover something he was responsible for from a data retention perspective, or not being able to meet the levels of support that his IT team strives to maintain. “We want people to call and we want to give them a fast, personal response. We want to solve their problems. Period. Knowing that I had a solution in place that couldn’t effectively do what I needed it to do was horrible. Now, I have no data recovery concerns at all. I sleep better at night – AppAssure has a huge advocate in us here at Flagler College!”

© Copyright 2009
AppAssure Software, Inc.

Microsoft Exchange Server is a registered trademark of Microsoft Corporation in the United States of America and other Countries.

Replay, AppAssure and the AppAssure logo are registered trademarks of AppAssure Software, Inc., in the United States of America.